

## **2021 STEUBEN COUNTY IDA OPERATIONS & ACCOMPLISHMENTS**

During the year, the Agency approved six projects which will leverage \$237 million in private investment. In addition, the Agency also accepted one application totaling over \$24 million in additional investment, that was submitted but had not received final approval as of December 31, 2021.

During the past reporting period the Agency's projects exceeded \$189 million in new private sector investment and generated \$11 million in PILOT revenue to municipalities and school districts throughout the County. Active Agency projects supported 6,661 jobs, slightly down from 2020 but still accounting for over \$926 million in payroll in the County, over \$100 million more than the previous year.

Outlined below are several major highlights for the year:

**Renewable Energy Development** - Staff continued to be actively engaged in the development of renewable energy projects in Steuben County. During the year the Agency closed on both Baron and Eight Point wind projects which total over \$500 million in new investment and will generate nearly 200 Mw of electricity annually. Canisteo Wind also announced they would be moving forward with their project in 2022 representing an additional \$329 million of investment.

In addition, the Agency closed on four additional solar projects in 2021 making Steuben County a statewide leader in renewable energy development.

Combined, the wind and solar developments represent \$1.2 billion in investment which will generate over 1,000 MgW of renewable energy, enough to power 160,000 homes.

**LP Building Solutions** - During the year, LP Building Solutions announced that they selected Bath, NY as the location for their Northeast Finishing facility for the company's siding division. The Agency worked with the company to identify the site and led efforts to develop an incentive package with various funding partners including ESD, NYSEG and the B&H Railroad. The \$24 million investment will be in operation in 2023 and support 61 new jobs.

**Amazon** - In 2020, Amazon announced their interest in developing a last mile distribution center in Bath, NY. The project stalled in 2021 due to identified traffic improvements needed on County Route 54 and Industrial Park Road.

To advance the project, the Agency negotiated a solution to have the Agency make the improvement with financial support of the company. The Agency also secured \$100,000 in ARPA funding from the County to support the proposed \$750,000 investment. The work is anticipated to be completed in 2022 allowing Amazon to proceed with their investment and job creation.

Other noteworthy business attraction efforts for the Agency include the following:

**Wilkins RV** - The Agency worked with the company to develop an incentive package to allow them to move forward with a \$2.7 million expansion of their service department including a new paint booth, which is a service not available in the region.

**Corning Hospital Redevelopment** - During the reporting period, both First Heritage Credit Union and Riedman Purcell celebrated the opening of their projects at the site. These two projects completed redevelopment efforts which attracted over \$40 million in new investment to the site. The Agency worked with ESD to close out the original ESD assistance that the Agency received for the site redevelopment.

**Alstom** - The Agency was successful in its submission of a \$3.6M EDA grant to support infrastructure development for Alstom's new shell plant.

**Finger Lakes Community Health** - Construction began in 2021 on this project in the Steuben County Industrial Park.

**Clark Specialty** - The Agency worked with Steuben County to secure an environmental easement from the DEC for the Babcock Ladder property allowing for transfer of the property from the Agency to Clark Specialty.